Client snapshot

S&P 500
Professional Services
Enterprise

We operate across their global estate: 30+ buildings across 5 continents

The challenge

- Building data trapped in silos across 8 different vendor systems – occupancy sensors, people-count sensors, IAQ sensors, a BMS and a space booking platform – none of them talking to each other.
- No single, accurate view of how the global estate was actually used.
- Real estate, workplace experience and energy decisions made on assumptions rather than real usage.
- Reconciling it meant manual work in spreadsheets; by the time it was done, the data was stale.

The solution

- Single building intelligence platform unifying all 8 vendor systems into one view.
- 100+ native integrations connecting to the hardware in their buildings.
- Real-time and historical insights on their space all the way from desk-level to portfolio-level.
- Co-developed V4's roadmap alongside this client.

What we connected

- 8 distinct hardware and software vendors unified onto one platform.
- Monitoring desk usage, meeting room usage, indoor air quality and energy across the global estate.

Results

- Cut cross-portfolio data consolidation from **14 days to under 2 hours** (same stat used across sales outreach).
- In select offices, they used the unified data to build predictive occupancy models and adjust HVAC accordingly, **saving 10–15% on energy**.
- **Live and historical visibility** in one place, replacing manual spreadsheet reconciliation.

How they use it now

Real estate portfolio
Informed decisions on space and lease strategy, based on actual usage.

Workplace experience
Using real occupancy and environmental data to create better offices for employees and visitors.